

Contact:

Laura Casto, Vice President, Marketing, Professional

(440) 268-2574

[laura.casto@compasshealthbrands.com](mailto:laura.casto@compasshealthbrands.com)

## Compass Health Brands Acquires the ProBasics Brand from Invacare

*Leading Home Healthcare Company Strengthens Its Product Offering to Competitive Bid Winners*

Cleveland, Ohio, September 30, 2016 – Compass Health Brands™ is pleased to announce the acquisition of the Professional Medical Imports Division (PMI) and the ProBasics® brand from Invacare Corporation. ProBasics, a line of durable medical equipment (DME), has long been Invacare's value brand for home medical equipment (HME) providers that are seeking quality DME products at a price that supports today's reimbursement environment.

The ProBasics brand will allow Compass Health to better serve our customers with a line of value products to meet clinical needs, while its other brands, such as Meridian®, Roscoe® and Viverity®, will offer premium value-added choices with an enhanced patient experience. Together, the company will now have a comprehensive suite of solutions for the needs of both HME providers and patients.

"This acquisition allows Compass to achieve greater volumes and efficiencies to deliver better value to all of our customers," said Stuart Straus, President and CEO of Compass Health Brands. "In addition, the ProBasics brand greatly enhances our ability to offer better solutions to competitive bid winners and exceed expectations of all of our customers with more choice and value."

"While we remain committed to the Invacare® brand of lifestyle products, the ProBasics brand of value-oriented products no longer fits within Invacare's strategy to focus on solutions that bring greater benefits for clinically complex conditions and post-acute care. The brand will be a good fit for Compass Health Brand's expansive product portfolio," said Matthew E. Monaghan, Chairman, President and Chief Executive Officer, of Invacare Corporation.

Compass Health Brands' acquisition of ProBasics follows on the heels of the company's purchase of both the StrengthTape and Meridian Medical brands. The new addition of ProBasics further diversifies and strengthens Compass Health Brands' extensive and ever-growing portfolio of the most innovative home health care, mobility and pain management products that promote consumer independence and quality of life.

###

### About Compass Health

Compass Health Brands, headquartered in Middleburg Heights, Ohio, manufactures and distributes bath safety, personal care, durable medical equipment, support surfaces, pressure prevention, mobility, pain management, respiratory, health aids, and medication compliance, serving both professional and consumer markets. Professional brands include Meridian Medical, Roscoe Medical, InTENSity and Viverity and are sold through a professional independent dealer network. Consumer brands include Carex, AccuRelief, Apex, Bed Buddy and TheraMed and are sold through drug store chains, drug wholesalers, mass merchants, and grocery retailers. For more information, visit [www.compasshealthbrands.com](http://www.compasshealthbrands.com).



**About Invacare Corporation:**

Invacare Corporation (NYSE:IVC), headquartered in Elyria, Ohio, is a global leader in the manufacture and distribution of innovative home and long-term care medical products that promote recovery and active lifestyles. The company has 4,700 associates and markets its products in approximately 100 countries around the world. For more information about the company and its products, visit Invacare's website at [www.invacare.com](http://www.invacare.com).