

Bath Safety Accessories

Commode Liners

The Carebag® Commode Pail Liner is a medical grade bag containing a super absorbent pad that quickly transitions body fluids into a gel, completely eliminating any odors, spills and splashes and the need for hand-cleaning. Providing convenience and safety for patient and caregivers, the commode liner fits over most commode pails and will absorb up to 16 ounces of bodily fluids.



Product Features

- Medical grade pail liner with super absorbent pad
- Quickly transitions body fluids up to 16 ounces
- Provides convenience and safety for patient and caregiver
- Eliminates the need for:
 - hand-cleaning the commode pail
 - unpleasant odors
 - spills and splashes
 - contamination
 - handling body waste
- Fits over most commode pails
- **Great cash sale item**

Key Talking Points

Why sell a cash item when the bulk of my business is covered by Medicare?

With competitive bidding hitting DMEs hard, many are looking to expand retail market and their cash flow. With round 2 bidding now under way, you might be interested in expanding your retail product offering with items such as commode liners.

Commode Chair = one time sale

Commode Liner = repeat sales

Additional Income/Repeat Business

Commode liner users will provide additional income to your business by purchasing liners on a weekly basis long after the bedside commode has been purchased.

One regular user of commode liners = 3 liners per day

That's 55 boxes sold per year per user!

My patients never request a commode liner.

The commode liner is a life changer. Educate your customers on the convenience and show them that using the liner is a safer and cleaner solution than traditional hand-cleaning of a soiled pail. First time buyers will greatly value your recommendations.

Item #	Description	Qty
7831738	Commode Liner with Super Absorbent Pad	20/box



To Order:

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roscoemedical.com